

MINUTES OF SPECIAL MEETING OF BOARD OF DIRECTORS OF  
THE SOUTH CAROLINA ASSOCIATION OF GOVERNMENTAL ORGANIZATIONS  
HELD AT 6:00 P.M. ON WEDNESDAY, DECEMBER 5, 2018, AT  
1221 MAIN STREET, 18<sup>TH</sup> FLOOR, COLUMBIA, SOUTH CAROLINA 29201

Board Members Present: John Gardner, Donnie Wilson, Billy Saunders, Rose Wilde and Brock Heron (via telephone), and Rose Wilder

Board Members Absent: Missy Campbell, Glenn Stiegman, Beth Phibbs and Mellanie Jeannette

Visitors Present: Frannie Heizer, Brian Nurick, Mike Gallagher and Laura Foster

1. John Gardner, Chairman, called the meeting to order at 6:03 p.m.
2. Frannie Heizer verified compliance with the Freedom of Information Act.
3. It was determined that a quorum was present.
4. Approval of Minutes

a. March 8, 2018

The March 8, 2018, minutes were in the Board Members' packets. Chairman John Gardner asked if there any changes or corrections. There were none. A motion was made by Rose Wilder and seconded by Billy Saunders to approve the minutes as presented. The motion carried unanimously.

b. May 22, 2018

The May 22, 2018, minutes were in the Board Members' packets. Chairman John Gardner asked if there any changes or corrections. There were none. A motion was made by Brock Heron and seconded by Rose Wilder to approve the minutes as presented. The motion carried unanimously.

c. August 21, 2018

The August 21, 2018, minutes were in the Board Members' packets. Chairman John Gardner asked if there any changes or corrections. There were none. A motion was made by Donnie Wilson and seconded by Billy Saunder to approve the minutes as presented. The motion carried unanimously.

5. Report on Dates of 2019 Programs

Brian Nurick gave a report on this subject. The 2019 Spring GO Program will sell late April, early May and close May 15. The 2019 TAN Program will be based on need but likely will sell in July and close in August. The 2019 SCAGO GO Program will sell at the end of August and close in mid-September.

6. Financial Report

Billy Saunders presented the Balance Sheet and Profit and Loss Statement included in each Board members agenda packets for information only. Donnie Wilson asked questions about how the sponsorship revenues are calculated. Brian Nurick answered his questions. Billy responded to a few other questions.

7. New Business

a. SCASA – The Business Center Naming Rights

John Gardner, Chairman, addressed the Board about a request for facility sponsorships from SCASA. The option he recommended was the Business Center Naming Rights. Brian Nurick explained that the SCAGO GO Float Calculation as provided in the Board's agenda packet would provide SCAGO with additional information of approximately \$60,000 for the 2019 fiscal year. Chairman Gardner also shared other levels of sponsorship available. After indepth discussions about whether to support a sponsorship request and at what level, it was determined to make the Business Center Naming Rights sponsorship in the amount of \$40,000. A motion was made by Rose Wilder and seconded by Donnie Wilson to make the Business Center Naming Rights sponsorship in the amount of \$40,000. The motion carried unanimously.

b. SCASBO – One-time Program Support

Chairman Gardner suggested the Board make a matching donation to SCASBO since both SCASBO and SCASA were the founding sponsors of SCAGO and SCASBO has had some recent extraordinary expenses which have strained its fund balance. After much discussion, it was determined to make the matching contribution to SCASBO. A motion was made by Donnie Wilson and seconded by Brock Heron to make the matching contribution to SCASBO. The motion carried unanimously.

c. Proposed 2018-19 Budget Amendment

Chairman Gardner presented a budget amendment to reflect an increase in revenue from SCAGO GO Program Float Calculation, increases in the sponsorships for SCASA and SCASBO and payment of legal fees to McNair in the amount of \$7,500 for responding to the Attorney General Requests. A motion was made by Rose Wilder and seconded by Donnie Wilson to approve the amended budget as presented. The motion carried unanimously.

d. SCAGO Board Appointment (At-Large) - Tom Ashley's Seat

The Board discussed whether or not to continuing a fourth at-large seat and if so with whom to fill it. After considerable discussion, it was decided not to fill the position at this time.

e. Legal Services Agreement

Ms. Heizer addressed the Board regarding the necessity for SCAGO to enter into a new Legal Services Agreement due to McNair's joining forces with Burr & Furman LLP resulting in a name change. A draft legal services agreement was included in the Board's agenda package. A motion was made by Rose Wilder and seconded by Brock Heron authorizing the Chairman to negotiate and execute the final version of the Legal Services Agreement with Burr & Forman LLP. The motion carried unanimously.

8. Executive Session, if needed\*

- a. Report on Contact with Attorney General's Office
- b. Receipt of legal advice

It was determined that Executive Session was not needed. Ms. Heizer made a brief report on contact with the Attorney General's office.

9. Other Business, if any.

None

10. Adjournment

A motion as made by Billy Saunders and seconded by Rose Wilder to adjourn. The motion carried unanimously and the meeting was adjourned at 7:00 p.m.